

SPEER FINANCIAL CLIENT BOND SALES

The year 2006 continued to be busy for Speer Financial for which we thank all our clients.

	<u>2006</u>		<u>2005</u>		<u>2004</u>		<u>2003</u>	
	<u>No.</u>	<u>Amount</u>	<u>No.</u>	<u>Amount</u>	<u>No.</u>	<u>Amount</u>	<u>No.</u>	<u>Amount</u>
Negotiated.....	62	\$375,935,000	60	\$628,216,722	73	\$310,641,131	77	\$399,992,632
Competitive.....	148	<u>835,710,307</u>	143	<u>734,438,844</u>	129	<u>569,571,862</u>	148	<u>657,908,683</u>
Total Sales.....	210	\$1,211,645,307	203	\$1,362,655,566	202	\$880,212,993	225	\$1,057,901,314

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Speer Financial would like to thank the new and renewing clients who selected us as their Financial Advisor in 2006. We appreciate your trust and continue to strive to provide the highest possible quality of service to all clients, regardless of issue size or length of service.

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| Village of Libertyville, Illinois | City of Kankakee, Illinois | Orland Fire Protection District, Illinois |
| Village of Lake Bluff, Illinois | City of Moline, Illinois | Village of Sugar Grove, Illinois |
| City of Prospect Heights, Illinois | Village of Maple Park, Illinois | City of Malta, Illinois |
| Village of Findley, Illinois | City of Shelbyville, Illinois | Village of Bannockburn, Illinois |
| City of Flora, Illinois | Peru SD 124, Illinois | Dunleith Park District, Illinois |
| Glenside Library District, Illinois | Pleasant Dale Park District, Illinois | Country Club Hills Park District, Illinois |
| City of Clermont, Iowa | City of Hubbard, Iowa | Freemont County, Iowa |
| City of Shueyville, Iowa | Page County, Iowa | Thorn Creek Basin Sanitary District, Illinois |
| Adair County, Iowa | Janesville Consolidated School District, Iowa | |

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